

The
achieve
Institute



Peak Performance Unleashed

Raise the Bar



In today's rapidly changing business environment, companies of every size, in every sector, are under more pressure than ever to deliver extraordinary performance. Investors seek profitability, management demands higher productivity, employees require more support, and customers expect total satisfaction. In order to remain competitive, organizations must find new ways to improve productivity and deliver results.

For over a decade, The Achieve Institute has helped Fortune 100 management teams and executives improve their performance. Regardless of the size of your organization or the scope of your challenges, our team of performance experts use our simple, innovative, results-driven tool, **The Achieve System™**, to unlock your employees' potential and enable your organization to attain consistent, measurable, fundamentally improved results.

The Achieve System™ is a groundbreaking organizational tool proven to provide a systematic approach to achieving consistently higher levels of performance. The Achieve System™ is not a standardized, one-size-fits-all approach to performance improvement. Employing multiple tools and implementation methods, our team designs a customized delivery and application for every engagement.

Our track record of success—with organizations of all sizes, especially those already performing at high levels—demonstrates the effectiveness of our approach.

We also utilize our proprietary turnkey measurement system, **Achieve Performance Metrics™ (APM)**, to easily measure your team's attitude and culture, and track your overall progress and performance.

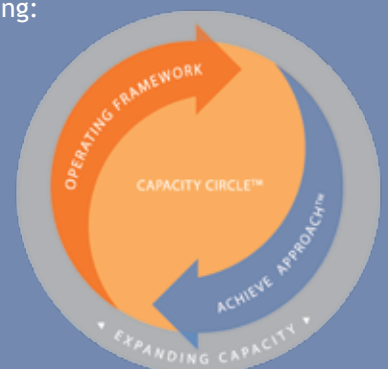
Together, The Achieve System™ and APM improve productivity, profitability, employee engagement and customer satisfaction in ways that can be measured and replicated—from day one.

Delivery Platforms Customized to Your Needs

No two organizations have the same challenges, and no two employees respond the same to any one approach. That's why The Achieve System™ offers you a diverse menu of delivery platforms, including:

- e-Learning
- Workshops
- Large team events
- Workbooks
- Podcasts
- Individual and group coaching
- Licensing
- Small leadership events
- Videos
- Keynotes

Our team will work with you to develop an approach and package that is right for your organization.





The Achieve System™ Takes Humana Team from Below Average to Flagship Gallup Scores

Humana.

A well-respected vice president at Humana Inc. called on The Achieve Institute to turn around her national team's Gallup Employee Engagement Score. Her team's level of engagement, measured by the Gallup Employee Engagement Survey, registered at 3.57—significantly below other groups in the company.

The Achieve Institute's team of performance experts designed a **customized six-month program**, including:

- An initial kickoff event with the vice president and her direct reports
- Weekly coaching calls with the vice president
- Follow-up calls with the vice president's direct reports
- An off-site follow-up event with the vice president and her full national team consisting of 30 leaders

Just six months after implementing The Achieve System™, the Gallup Employee Engagement Score of this Humana team soared from 3.57 to 4.11. This team's increase of 0.54 points was so dramatic that Gallup itself has used the results as a case study.

Humana is one of many Fortune 100 companies whose teams have been transformed and whose business results have been dramatically improved by The Achieve System™.

We invite you to find out how The Achieve System™ can help your organization achieve similar results.



“I cannot quantify in dollars the benefit of my Achieve experience; however, the year after completing The Achieve System™, my team's engagement scores went through the roof. Even Gallup commented that they had never seen a turnaround so dramatic in a single year.”

—Vice President, Humana Inc.



Experience Greatness

“True innovation will never come by simply fixing what’s broken. What I learned from Achieve was how to break from tradition and use my creative talents to design new solutions.”

—Vice President, Humana Inc.



At The Achieve Institute, our vision is to help people, teams and organizations experience their greatness through achievement. Let us put our expertise to work for you.



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